



# expedien

A case-study on Agriculture, Seeds & Contract Farming Industry

## About the Organization

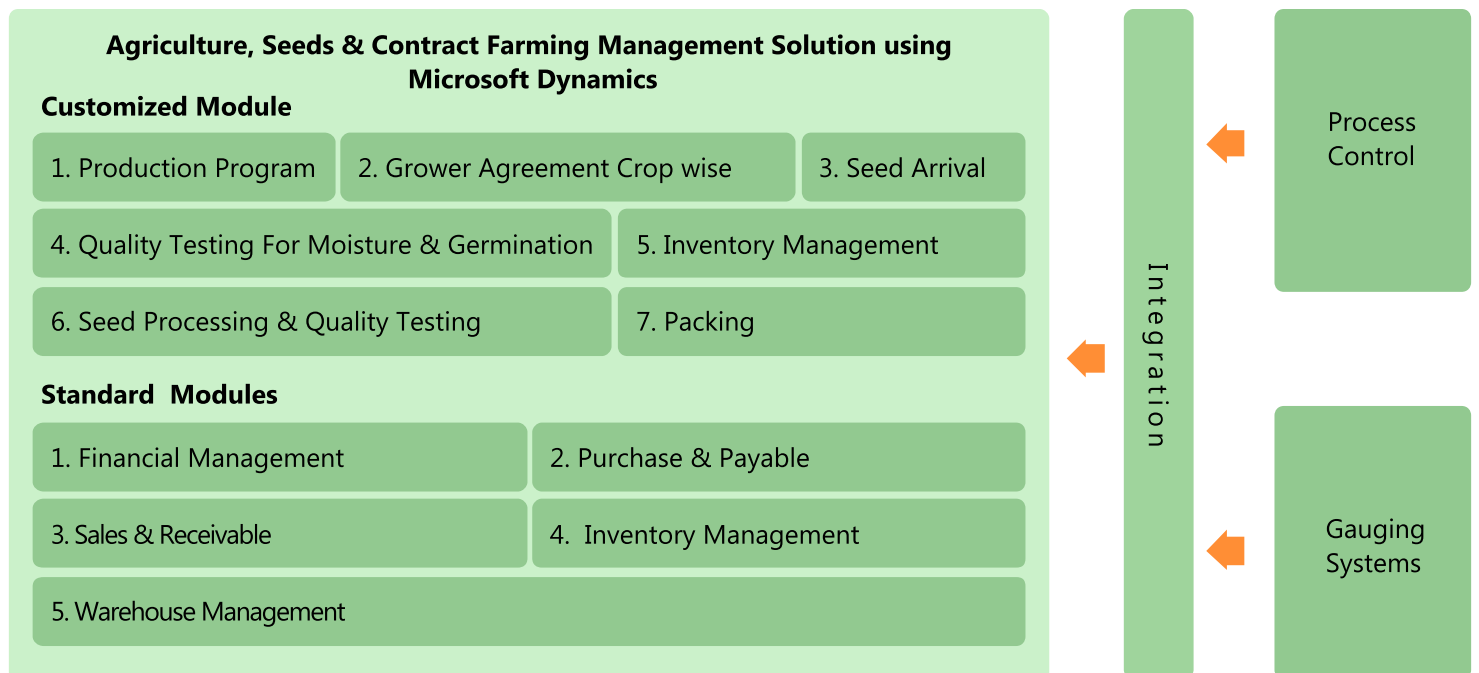
When a leading conglomerate took over the management of this company, Huge investments in people, research labs and seed processing infrastructure followed the takeover. This company owns a vast pool of germplasm, which is among the richest in the world. The gene pool has sprouted one of the highest success rates in all of Asia. When expansion plans took root, the company strengthened its operations outside India and extended its coverage to Indonesia, Thailand, Bangladesh, Laos, Cambodia, Nepal and China.

## Challenges

- Inability to scale cost effectively
- Wasted time looking for information across multiple systems and spreadsheets
- Difficulties in tracking complex stock
- Problems with efficiencies across orders, stock, inventory and warehouse

## Our Dynamics Solution

Various processes were carried out in the company during the normal course of operations. A pretty much standardized procedure was formulated for every major process and activity performed.



# Business Benefits

- **Optimize Planning and Reporting-** The advanced planning module enabled organization to keep up with customer demands. Make informed decisions using real time information and reports.
- **Easily Manage Sales to Warehousing-** Managed the whole process across sales, ordering, inventory and warehousing safe in the knowledge of what one can deliver and when.
- **Scales Easily With Business Growth-** Earlier the organization was trying to manage increased volumes and were facing more competition. Our crafted solution provided plenty of scope for growth.
- **Quick Implementation-** Our solution was ready to use and is complete with Quality Assurance, Planning, Marketing, Production and Reporting modules, delivering results quickly.
- **User Friendly-** With the familiarity of Microsoft Office interfaces, company quickly became acquainted to the intuitive system with minimal training.



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## About Us

Expedien eSolutions Limited is a leading Software Development and Consulting Company and a trusted Microsoft Partner. Our expertise lies in enabling organizations to realize their business goals, attain customer satisfaction and maximize ROI. We broke new ground in the Higher Education sector by introducing E-governance solution.

Our expertise in business functional areas and in-depth Microsoft applications knowledge enables us to develop scalable solutions for complex business problems by deploying these applications rapidly. We provide 360-degree ERP consulting services so you get benefit from our hands-on implementation and organizational change experience, resulting in a more informed and pragmatic decision.

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**expedien**

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